

## Startup to startup early-stage partnership email

Hi Eric,

As a follow-up to our brainstorming call earlier today, I'd like to confirm our mutual interest in collaborating on the early testing phase of the new AI-based OCR tool.

Though we haven't yet finalized the partnership contract, we agreed to begin the internal integration trials next week with weekly syncs to evaluate progress. We also verbally agreed to keep all proprietary tools confidential.

Let me know if anything needs clarification. I'll draft a preliminary MoU shortly.

Best regards,

Sahil

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